

# MAXIMISE YOUR PORTFOLIO RETURNS\_

We work on behalf of PE GPs to support their portfolio company leadership teams, to refine & deploy their operational strategy to achieve the best results. 1-2-10 is lead by experienced PE portfolio company leaders who specialise in optimising the competitive edge of mid-market B2B market sector businesses.

## PLAN\_

You have a clear direction for each portfolio company and are confident in the management team and their operations strategy - but you feel there's more to do to refine and improve it's core elements and the pace of progress.

## PEOPLE\_

To achieve the best from the strategic direction, the next step is to engage the wider organisation on a collaborative, deeper level. Involving them in shaping the details of the plan will help sharpen it, and define the best routes to delivering it.

## PROCESS\_

Deeper engagement within your teams energises and aligns them in new, constructive ways. Ideas and issues that weren't visible before will arise, and be addressed, resulting in a compelling narrative and roadmap.

## PERFORMANCE\_

1-2-10's proven approach fine tunes tasks and key priorities to achieve their most competitive performance and results. We help to ignite success in your portfolio companies, whichever B2B market sector they reside in - maximising your returns.